

## bpost: fourth quarter 2017 results

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### Fourth quarter 2017 highlights

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**Operating income (revenues)** at EUR 955.1m (+38.3%) explained by the excellent Parcels revenues driven by end of year sales and the positive impact of the consolidation of Radial (1.5 month) compensating Domestic Mail evolution.

**Domestic Mail underlying volume trend at -6.4%** (-5.8% for the year 2017). Increased e-substitution for the quarter in transactional mail partly compensated by positive volume trend in advertising mail.

**Continued excellent Domestic Parcels** volumes growth at +30.8% (+28.2% for the full year), driven by boosting e-commerce and online C2C product offering during the year-end peak. Price/mix effect of -6.9%.

**Logistic Solutions up EUR 237.2m**, driven by

the consolidation of Radial and Dynagroup.

**Additional Sources of Revenues increasing with EUR 44.8m** driven by the acquisition of Ubiway.

**Costs** (EUR +269.9m) are influenced by acquisitions and year-end peak.

**EBITDA up EUR 9.9m to EUR 151.4m** including Acquisitions.

**Net profit of bpost SA/NV (BGAAP)** for the full year came in at EUR 291.0m.

**Proposed total dividend of EUR 1.31 gross per share** based on 2017 results, composed of an interim dividend of EUR 1.06 (paid in December 2017) and a final proposed dividend of EUR 0.25, subject to the approval of shareholders.

Source: [bpost](#)